# FedChoice Federal Credit Union 

## Financial Reports as of December 31,2017

|  | Consolidated Statement of Financial Condition |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) | (Unaudited) | Vari |  |
|  | 2017 | 2016 | Inc/(Dec) | \% |
| Assets |  |  |  |  |
| Cash | 25,858,193 | 26,266,808 | $(408,615)$ | -2\% |
| Loans | 175,018,766 | 172,578,520 | 2,440,246 | 1\% |
| Allowance for Loan Loss | $(13,320,148)$ | $(2,956,671)$ | $(10,363,477)$ | 351\% |
| Investments | 147,376,332 | 149,570,549 | $(2,194,217)$ | -1\% |
| Fixed Assets, net | 5,564,784 | 5,827,031 | $(262,247)$ | -5\% |
| Other Assets | 35,324,245 | 34,486,221 | 838,024 | 2\% |
| Total Asset | \$ 375,822,172 | \$ 385,772,458 | $(9,950,286)$ | -3\% |
| Liabilities |  |  |  |  |
| Demand Deposits | 282,600,439 | 280,640,251 | 1,960,188 | 1\% |
| Certificates \& IRA | 56,147,971 | 58,301,754 | $(2,153,783)$ | -4\% |
| Borrowings | - | - | - | 0\% |
| Other Liabilities | 5,916,860 | 5,654,006 | 262,854 | 5\% |
| Total Liabilities | \$ 344,665,270 | \$ 344,596,011 | 69,259 | 0\% |
| Equity |  |  |  |  |
| Reserve | 3,513,947 | 3,513,947 | - | 0\% |
| Unrealized Gains | 1,671,965 | 1,549,379 | 122,586 | 8\% |
| Undistributed Earnings | 36,113,124 | 35,682,837 | 430,287 | 1\% |
| Retained Earnings/Accumulated Deficit | $(10,142,134)$ | 430,284 | $(10,572,418)$ | -2457\% |
| Total Equity | \$ 31,156,902 | \$ 41,176,447 | $(10,019,545)$ | -24\% |
| Total Liabilities \& Equity | \$ 375,822,172 | \$ 385,772,458 | $(9,950,286)$ | -3\% |
|  | Consolidated Statement of Income |  |  |  |
| Income |  |  |  |  |
| Interest Income | 9,080,110 | 8,714,403 | 365,707 | 4\% |
| Investment Income | 4,179,188 | 3,194,418 | 984,770 | 31\% |
| Non-Interest Income | 4,030,964 | 4,207,093 | $(176,129)$ | -4\% |
| Total Income | 17,290,262 | 16,115,914 | 1,174,348 | 7\% |
| Interest Expense |  |  |  |  |
| Dividend Expense | 1,291,642 | 1,454,609 | $(162,967)$ | -11\% |
| Interest Expense | 36,600 | - | 36,600 | 0\% |
| Total Interest Expense | 1,328,242 | 1,454,609 | $(126,367)$ | -9\% |
| Gross Margin | 15,962,020 | 14,661,305 | 1,300,715 | 9\% |
| Operating Expenses |  |  |  |  |
| Compensation \& Benefits Expense | 7,894,309 | 7,439,996 | 454,313 | 6\% |
| Travel \& Conference Expense | 297,581 | 454,520 | $(156,939)$ | -35\% |
| Facilities Expense | 651,571 | 725,989 | $(74,418)$ | -10\% |
| Office Opearting Expense | 2,701,772 | 2,194,151 | 507,621 | 23\% |
| Marketing Expense | 568,369 | 601,920 | $(33,551)$ | -6\% |
| Loan Servicing Expense | 718,338 | 675,009 | 43,329 | 6\% |
| Professional/Outside Service | 624,369 | 635,649 | $(11,280)$ | -2\% |
| Other Expenses | 718,004 | 126,531 | 591,473 | 467\% |
| Operating Expense | \$ 14,174,313 | \$ 12,853,765 | 1,320,548 | 10\% |
| Non-Operating (Income)/Expenses | 69,002 | 17,996 | 51,006 | 283\% |
| Provison for Loan Loss/Charge-offs | 11,882,391 | 1,165,308 | 10,717,083 | 920\% |
| Income Before Taxes \& Adjustments | $(10,163,686)$ | 624,232 | $(10,787,918)$ | -1728\% |
| Taxes \& Special Inc Adjustments | $(21,557)$ | 193,948 | $(215,505)$ | -111\% |
| Net Income | \$ (10,142,134) | \$ 430,284 | $(10,572,418)$ | -2457\% |
| $\square$ NCUA |  |  |  | Federal Altoget |

